



BAYSIDE UNITED SPORTS & RECREATION CLUB

2020 ANNUAL REPORT

OUR MISSION

**To Foster, Develop, Promote and Enjoy the game
of
FOOTBALL**

OUR VISION

At Bayside United Football Club we strive for excellence both on and off the field, and wish to build a positive club community based on our core values, Football, Family and Fun. Not only do we seek to create an environment where everyone is welcome, we intend to give every participant the opportunity to become a better player while enjoying the game and facilities.

Our vision is to create an environment where our children will learn the great game of football while having fun, which is very important to everyone here at Bayside United FC.

Our History

The Bayside United Sports and Recreation Club began in 1954. It provided local children with a chance to play in an organized soccer competition.

The soccer games were played on Cox Park which was leased from the Brisbane City Council. The club also had teams playing badminton, table tennis, basketball and fencing.

In 1971/1972 the name changed to the Wondall United Soccer Club and the other activities were moved to the PCYC.

In 1974 the Bayside United Soccer Club was formed with a growing number of soccer teams which continued to play out of Cox Park. In 1984 the club made a successful move to its present home ground of Don Randall Oval.

The Don Randall Oval was developed on land that was originally a reclaimed salt flat. In the early 1970s this land was used briefly as a refuse tip for the Wynnum Manly area. After the tip was closed it was developed into park land which included a cycle track.

The Park was named after the long serving Alderman for the area Mr Don Randall.

CONTENTS

Our mission	2
Our vision	2
Our history	2
Section 1 – An overview of Bayside United	
About us	4
Our people	4
Our supporters	4
Section 2 – Reports	
Presidents Report	7
Head Coach's Report	8
Section 3 – Our Finances	
Treasurer's report	9
Section 4 – Our other important information	13
Contact us	13



SECTION 1**AN OVERVIEW OF BAYSIDE UNITED****ABOUT US**

Bayside United Football Club is a Soccer club based in the Wynnum/Manly area in Lota, Queensland. In 2014, the club will celebrate it's 40th Anniversary. Over the last few years we have experienced significant growth, with 48 junior teams and multiple senior teams which include the First Team, Reserves, Senior Women and Under 20s, plus our senior social teams in the City League, Over 35s and SEQ divisions.

Since this growth, the club now has over 500 plus members and over 440 registered junior players.

Based at Don Randall Oval, Andrews Street, Lota for the last 30 years, the club has become an integral part of the local community. The club has two full size floodlit playing fields and a vast array of Junior playing areas. Boasting a fully licensed clubhouse and function room with patio area, which is also available for functions and other private and public events.

OUR PEOPLE**Management Committee Members/Trustees**

Name	Position	Dates acted (if not for whole year)
Mr Greg Pascall	President	2020
Mr Steve Cunningham	Vice President	11 Nov 2020
Mr Danny Turley	Secretary	11 Nov 2020
Mr Marvin Blok	Treasurer	2020
Ms Kylie Fraser	Registrar	11 Nov 2020

Employees

Name	Position	Dates acted (if not for whole year)
Mr Trevor Rhodmann	Senior Team Coach	2020
Mr Roy Wiseman	Technical Director	2020



Greg Pascall
President



Steve Cunningham
Vice President



Marvin Blok
Treasurer



Danny Turley
Secretary



Kylie Fraser
Registrar



Roy Wiseman
Technical Director



Trevor Rhodmann
Head Coach

SECTION 2**REPORTS****PRESIDENTS REPORT**

Greg Pascall

To be advised at AGM

HEAD COACH'S REPORT



Trevor Rhodmann

2020 Summary

The 2020 BPL season commenced with much optimism and promise. After assembling a highly credentialed squad, probably one of the best seen at Bayside ever, the year turned out to be less than memorable. For everyone associated with club and indeed for all across the world, Covid-19 certainly tested the clubs and peoples resolve and had lasting impacts on the season.

After a good preseason and season start, it was actually one of our own players who we feared was one of the early cases of COVID-19 in Brisbane (thankfully he tested negative). From that point in early March the season was put on hold until the state became safe again. We restarted later in the year with a shortened revised season. Unfortunately, the COVID-19 impact was extensive across the state and had a huge impact on our original squad, with 8 of our contracted players having to either return home interstate/ overseas, or cease to play due to work issues or other matters related to the virus.

When the shorten season started we did begin well with 4 wins but a lack of depth across both squad soon tested the playing group and impacted results, as did player availability during that time. What the season did achieve is to give some younger club players such as Ryan Johnson and Jordan Lewis the opportunity to get first team experience and game time which will benefit them in 2021.

Overall for the season, after 8 rounds the BPL was split into a top 6 (Premier) and a bottom 6 team (plate) competitions due to a reduced timeframe for the season. The top team came 2nd in the plate. Good news is that BPL reserves won the plate competition, and in fact had they not been tied to the top team would have finished in the top 3 teams overall for the season.

Thanks to Adrian Pedder and Craig Dutton who were part of the coaching team for the season and thanks to the club for their support during a COVID-19 hit season.

SECTION 3

OUR FINANCES

TREASURER'S REPORT

**Marvin Blok**

What a year with the COVID-19 Epidemic consuming the whole of society in Australia and the rest of the world. Everyone in Queensland had to go in lockdown in early April 2020, just at the moment that Bayside United Football Club (BUFC) wanted to kick off the 2020 Soccer Season from Easter but instead of that everyone had to go in lockdown, so that took a quite a financially and organisational hit for the Bayside United Football Club.

The Queensland authorities provided a "green light" in June 2020 to continue or restart the Soccer Season in June 2020. That took a lot of organising by the club's volunteers, coaches, etc so a big thanks to all involved.

As indicated below by the 2020 financial figures and confirmed through the 2020 Audit report of BUFC at Lota, the Club generated a net profit of **\$97,562** for the period from 1st of October 2019 till 30th of September 2020. This came on the back of a number of Government subsidies.

Bayside United Football Club	2020	2019	Variance
Bar & Canteen Sales	\$ 65,862	\$ 116,331	-\$ 50,469
Cost of Sales	\$ 40,752	\$ 67,127	-\$ 26,375
Gross Margin	\$ 25,110	\$ 49,204	-\$ 24,094
Gross Margin %	38%	42%	
Registration Fees	\$ 229,094	\$ 257,344	-\$ 28,250
Government Subsidy	\$ 194,356	\$ 9,035	\$ 185,321
Other	\$ 36,618	\$ 47,245	-\$ 10,627
Total Income	\$ 485,178	\$ 362,828	\$ 122,350
Less Expenditure			
Coaching & Team expenses	\$ 31,112	\$ 92,529	\$ 61,417
Grant Expenditure	\$ 122,966	\$ -	-\$ 122,966
Electricity	\$ 10,665	\$ 14,497	\$ 3,832
Player Uniform Cost	\$ 21,701	\$ 30,866	\$ 9,165
Provision for doubtful debts	\$ 13,314	\$ -	-\$ 13,314
Rates and Taxes	\$ 19,311	\$ 35,403	\$ 16,092
Repairs & ground Maintenance	\$ 29,835	\$ 43,193	\$ 13,358
Subscriptions & Affiliations	\$ 31,385	\$ 46,890	\$ 15,505
Wages	\$ 47,889	\$ 33,231	-\$ 14,658
Other expenses	\$ 59,438	\$ 96,689	\$ 37,251
Total Expenditure	\$ 387,616	\$ 393,298	\$ 5,682
Net Profit/Net Loss	\$ 97,562	-\$ 30,470	\$ 128,032

With the season postponed till June and only able to run till November due to the COVID-19 lockdown announced in early April 2020, the operational income and operational cost of BUFC incurred for October and November 2020, and related income should actually be reflected in the 2020 figures.

Due to this the 2020 reporting period is such an awkward year regarding the financials and organisation for the club.

From October thru November 2020, the BUFC generated **\$42,000** operational costs from registrations fees of Football Brisbane, Player and Coaches expenses. The club also received game fees from club managers, etc., and sales via the Bar and Canteen at the club during this period.

The major factor for the BUFC making a net profit in 2020 is largely due to the Australian Government subsidising the club with the Cash Flow Boost and Job Keeper incentives. Additionally, through the Brisbane City Council Grants & relief funding totalling **\$58,000** helped assist the club through these difficult times.

Bayside United Football Club Balance sheet 2020 vs 2019.

- ✓ Bayside United 'equity' increased in 2020 with **\$97,563** which is mainly due to the Building Grants that the club received from QLD Government and the timing of the revenue and cost incurred during 1st of October 2019 till 30th of September 2020.

Bayside United Football Club Balance Sheet				
Assets \$ AUD		2020	2019	Variance
Liquid Assets		\$ 43,032	\$ 16,522	\$ 26,510
Other Current Assets		\$ 206,370	\$ 7,869	\$ 198,501
Fixed Assets		\$ 183,686	\$ 192,599	-\$ 8,913
Total Assets		\$ 433,088	\$ 216,990	\$ 216,098
Liabilities \$ AUD		2020	2019	Variance
Current Liabilities		\$ 211,128	\$ 112,593	\$ 98,535
Non Current Liabilities		\$ 20,000	\$ -	\$ 20,000
Total Liabilities		\$ 231,128	\$ 112,593	\$ 118,535
Equity \$ AUD		\$ 201,960	\$ 104,397	\$ 97,563

- ✓ BUFC have still some debts to pay off:
 - Urban Utilities of around **\$10,000**;
 - Australian Tax Office of around **\$35,000**;
- ✓ BUFC made by end of September 2020 a bad debt provision of around **\$13,314** for 2020 membership income that is non-recurring.

BUFC Grants 2020 & 2021

The club received a total of **\$274,560** in Grants funding from the QLD Government in 2020 & 2021. The Club spend **\$278,713** of the Grants funding on the Refurbishment project.

BUFC Grants received		
Description	Date	Amount
Building Grant	30/11/2020	\$ 191,400
Kitchen Grant	18/11/2020	\$ 19,360
Building Grant	27/03/2020	\$ 63,800
Total Grant Money received		\$ 274,560
BUFC Grants Spend		
Description	Date	Amount
Building Grant	30/03/2020	-\$ 24,565
Building Grant	12/04/2020	-\$ 15,080
Building Grant	30/06/2020	-\$ 12,047
Building Grant	31/08/2020	-\$ 5,216
Building Grant	30/09/2020	-\$ 23,037
Building Grant	20/10/2020	-\$ 17,482
Building Grant	30/11/2020	-\$ 48,503
Building Grant	1/12/2020	-\$ 78,762
Building Grant	14/12/2020	-\$ 3,574
Building Grant	2/01/2021	-\$ 1,149
Kitchen Grant	2/02/2021	-\$ 13,124
Building Grant	12/02/2021	-\$ 28,947
Building Grant	15/02/2021	-\$ 7,227
Total Grant Money spend		-\$ 278,713
Efficiency result		-\$ 4,153

The Refurbishment project took a lot of pressure from the clubs Cash Flow position however the rules of the grant required the club to pay some of the Grant up front to building contractors before the club received any Grants funding from the Queensland Government. That is main reason the club couldn't pay some of its contractors up front or pay a deposit on time.

The club would like to thank the support and understanding of our building contractors during this difficult phase of the club refurbishment project.

What went well in 2020 and moving forward in 2021:

- ✓ BUFC moved over to a cloud based financial system that is more transparent and provides greater accessible financial information for Club and Management Committee members that have little or no accounting background. BUFC uses the MYOB Accountright Plus application which the club receives a reduced rate from St Vincent's Accountants through their relationships with the vendor.
- ✓ BUFC Management Committee members now receive a monthly Treasurer's report that review the Profit and Loss compare with the budget, allowing the Management Committee members to know how the club is tracking. This is an extremely important capability to provide focus on the incoming and outgoing monies of the club.
- ✓ On a Weekly basis the Treasurer provides the Cash Flow Position of the club, so that we know how much money the club has and also to project on outgoing expenditure and the expected incoming money from our Members, Sponsors, etc.
- ✓ With the new setup of the Financial Accounts of the BUFC, we are now able to monitor the Building Grants that we receive from the Australian Government and how much we have spent on the Grants money. These items can now be tracked, and if there are any requests about the Grants money, as well as what suppliers are still outstanding, results can be captured at a moment's notice.
- ✓ Bayside debts:
 - The club is working to pay off their debts. Since the end of November 2020 BUFC has restarted to pay off the Urban Utilities debt of around \$10k. Every fortnight BUFC is paying \$500 of the Urban Utilities debt. This amount and the period to repay the debt depends how the clubs cash flow position is every week and is being managed closely through the new accounting system.
 - BUFC has still an outstanding debt with the ATO of around \$35,000. In 2021 the Club will start renegotiating with the ATO to either partly waive the full or partial amount of \$35k.
 - Every week the Treasurer provides the Committee members the Cash Flow position, so the Management Committee members knows how the Clubs Cash Flow Position is.
 - The Club will start providing more summary reports on Monthly or Quarterly basis about how the club progress with their financials, to the club members via our website, etc.

SECTION 4**OUR OTHER IMPORTANT INFORMATION****HOW YOU CAN HELP**

- **Become a member**
- **Volunteer your time**
- **Make a donation**
- **Leave a bequest**
- **Support an event or fundraising activity**
- **Become a corporate partner**

SPONSORSHIPS AVAILABLE 2021

Hi all
Sponsorships available for 2021 from as low as \$250.00 to \$10,000.00

See attachment for full offers

- Table Top Signage
- Field Signage
- Jersey Team Sponsorship
- Bronze Packages
- Silver Packages
- Gold Packages
- Major Sponsor Packages

Also we can design a personal package to suit your need as well.

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